







A low-angle, close-up photograph of a wind turbine's nacelle and blades, rendered in a monochromatic orange color against a dark background. The blades are long and aerodynamic, extending from the central hub. The nacelle is the central housing for the rotor and gearbox.

First Quarter 2022 Financial and Operating Results Analyst and Investor Briefing

11 May 2022

Short term headwinds leading to a 68% decline in Q1 '22 net income

Events During the Quarter		Key Comments	
	High cost of purchased power due to high WESM price levels during SLTEC Unit 2 major maintenance, resulting in ~₱550 Mn impact to net income	Net equilibrium position expected for the balance of the year, barring any unplanned outages	
	Buyout of customer contract ~₱450 Mn one-time P&L impact (net of tax)	Mitigates increased exposure to high spot purchases for balance of the year	
	Curtailment in the Visayas due to transmission line damage from Typhoon Rai (Odette) and prior damage to sub-sea cable ~₱150 Mn impact to net income	Substantial resolution of Typhoon Rai (Odette)-related curtailment starting May. Curtailment still expected for Islasol until end of year due to damaged Dumaguete-South Cebu line	

Outlook

- 'Net seller' position in 2023 allows ACEN to expand customer base or leverage high spot price
- Elevated fossil fuel price calls for acceleration of renewable investments

ACEN 1Q 2022 Financial Highlights

Maintenance outage of the SLTEC plant amplified the impact of high spot prices on cost of sales

In millions PHP	1Q 2022	1Q 2021 ¹	Change	
Revenue	7,403	5,728	+29%	Revenue growth driven by new operating capacity
EBITDA	1,247	2,830	-56%	EBITDA lower due to higher cost of purchased power +134% due to high WESM during SLTEC's maintenance outage
Net Income Attributable to Parent	405	1,272	-68%	Net Income decline driven by collective P1.15Bn impact of high spot purchase, customer buyout and Visayas curtailment; net income would have been ~P1.6 bn (+23% increase) without these negative factors
Net Income After Tax Contribution from Business Units	1Q 2022	1Q 2021 ¹	Change	
Philippines	-428	1,054	-141%	Philippine earnings declined due to significantly higher cost of purchased power due to high WESM prices (1Q 2022 of P6.49/kWh from P2.93/kWh)
International	1,196	993	+20%	International earnings increased due to new operating capacity in India and Vietnam, offset by pre-operating expenses in Australia
Parent	-16	-114	+86%	Parent general and admin expenses improved driven by higher recoveries from projects under construction
Non-controlling Interest (NCI)	-347	-661	-48%	NCI declined due to lower green bond-related coupons/interest expense due to redemption of bonds

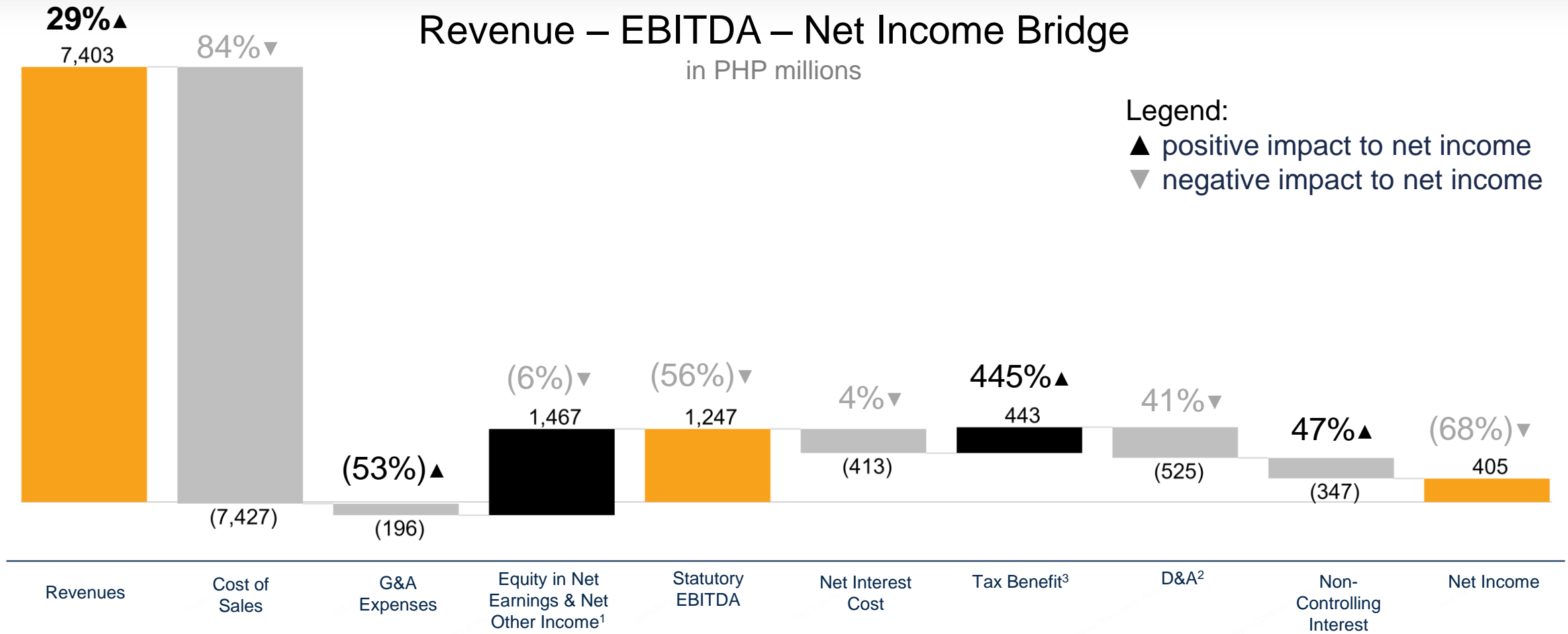
1. Restated

2. Feed-in tariff

3. General and Administrative Expenses

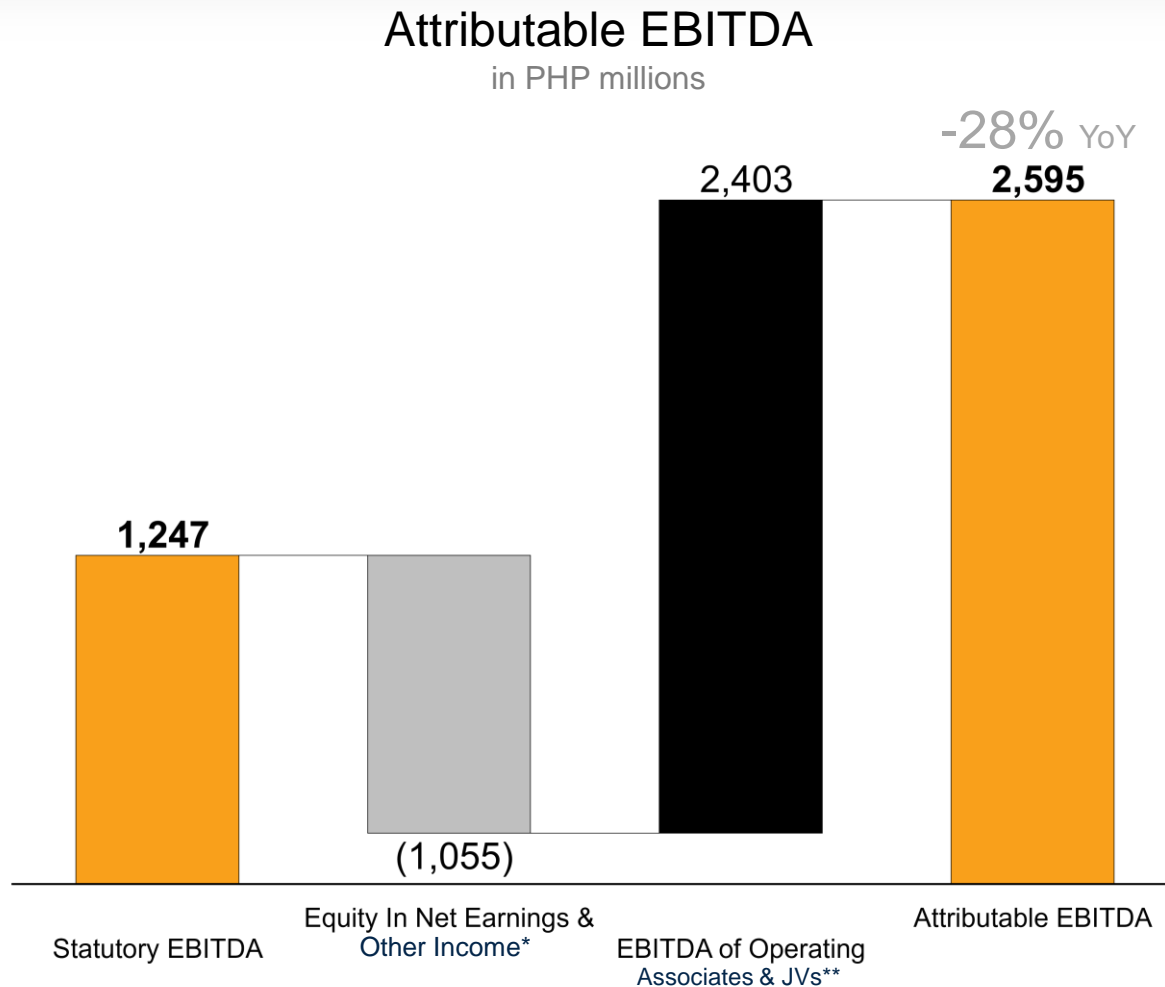
Statutory EBITDA Bridge As of 31 March 2022

High cost of purchased power, curtailment of Visayas plants, and the one-off impact of customer buyout caused EBITDA decline



Attributable EBITDA & Net Obligations As of 31 March 2022

Attributable EBITDA reflects our share of the EBITDA of non-consolidated operating assets



Attributable Net Obligations

	Amount in PHP millions
Statutory Net Debt	17,384
Attributable Net Debt from Associates and Joint Ventures	36,009
SUBTOTAL: Attributable Net Debt	53,393
ACRI ¹ Renewable Preferred Shares <small>Represents proceeds from ACEIC Green Bonds</small>	28,740
TOTAL: Attributable Net Obligations	82,133

Note:
1. AC Renewables International.

* Pertains to share of net income from associates and JVs

** Represents attributable share of EBITDA in operating associates and JVs

Consolidated Balance Sheet Highlights

Stronger balance sheet driven by fresh capital raising and the infusion of new international assets

In PHP Millions	31 March 2022	31 Dec 2021	Change
Assets	190,840	171,161	+11%
Cash and Cash Equivalents	27,697	26,445	+5%
Long-Term Investments	125,680	106,889	+18%
Others	37,462	37,827	-1%
Liabilities	60,439	53,193	+14%
Loans Payable ¹	46,783	41,137	+14%
Others	13,657	12,055	+13%
Equity	130,401	117,969	+11%
Equity Attributable to Parent	100,413	88,018	+14%
Non-controlling interest ²	29,988	29,951	0%

Ratios in x	31 March 2022	31 Dec 2021
Gross Debt to Equity	0.36	0.35
Net Debt to Equity ³	0.15	0.12



Total assets grew with additional investments in new projects



Liabilities increased with fresh loan drawdowns to fund new projects, including new parent loans; Leverage ratios remain healthy



Total equity increased following issuance of additional shares to UPC

1. Short-term and long-term loans payable and notes payable.

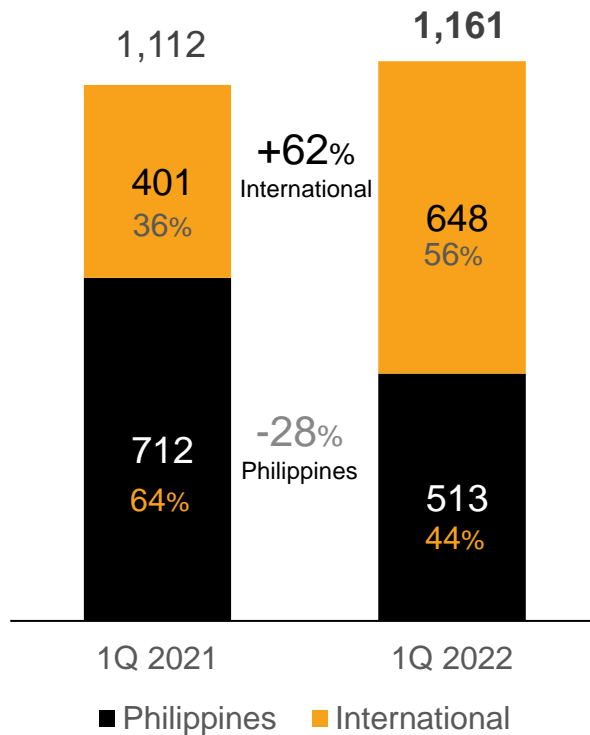
2. Includes ₱30 bn of AC Renewables International (ACRI) redeemable preferred shares held by AC Energy Finance International Limited

3. Loans Payable less Cash and Cash Equivalents, over Total Equity.

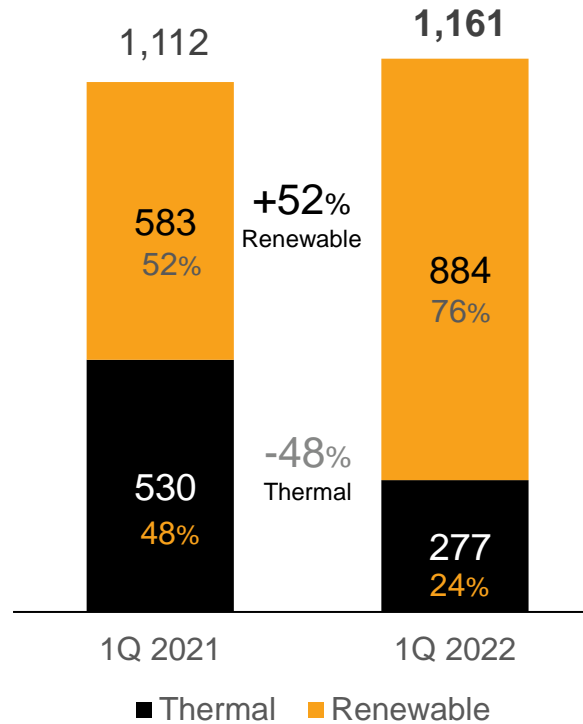
Attributable Output¹ +4%

Output growth supported by new operating capacity, offset by impact of Visayas plants' curtailment and SLTEC outage

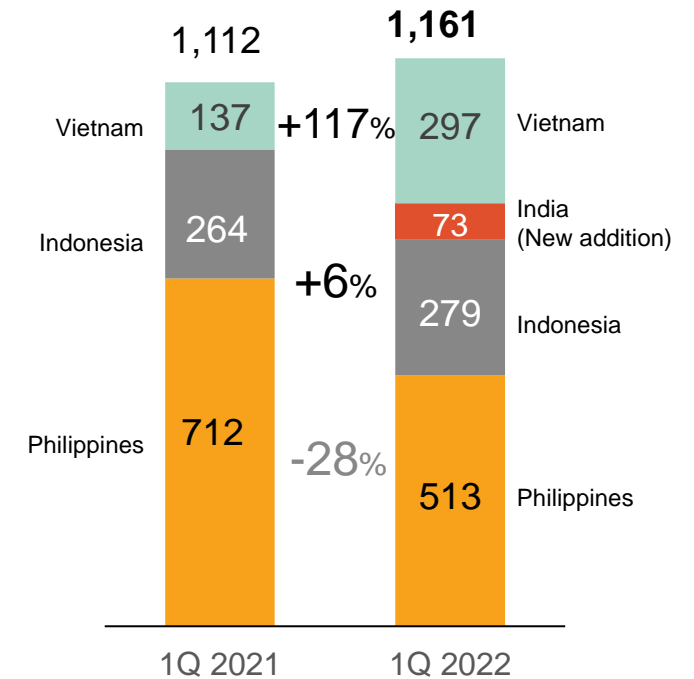
by Region
in GWh



by Technology
in GWh



by Country
in GWh

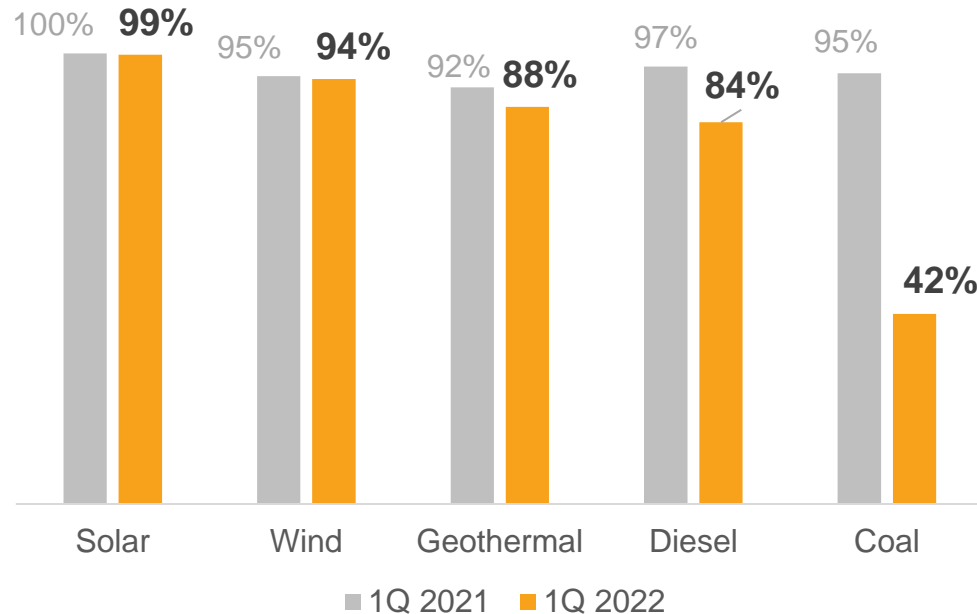


Plant Availability & Capacity Factor

Higher diesel utilization due to supply shortage; steady performance for solar farms amidst low wind regime and coal outage

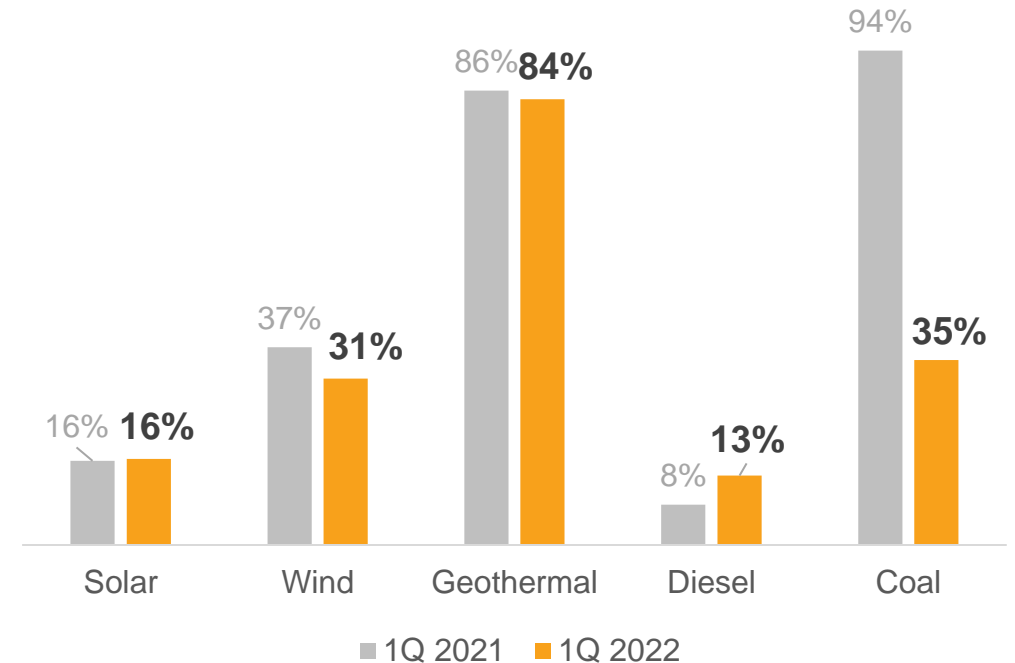
Plant Availability¹

in %



Capacity Factor¹

in %



ACEN Generation Portfolio Pro Forma

Total Net Attributable Capacity¹

3,784 MW

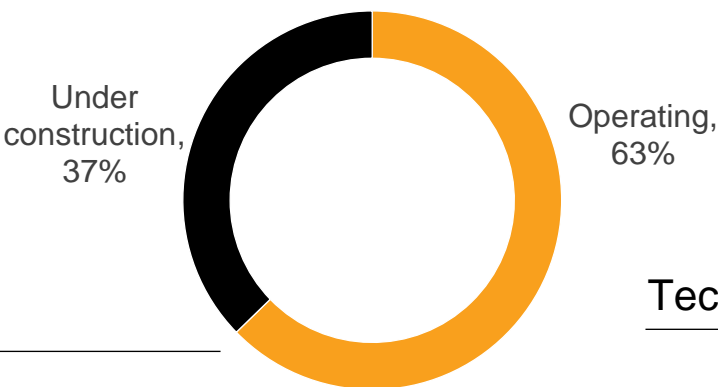
Renewable Capacity¹

3,256 MW

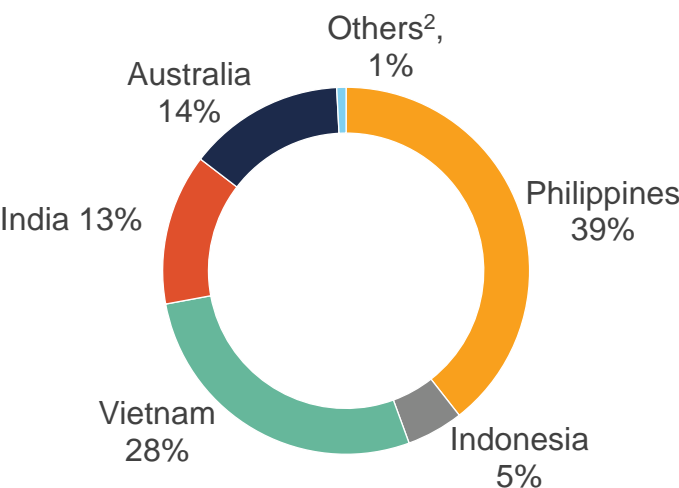
Share of Renewables
to Total Capacity

87%

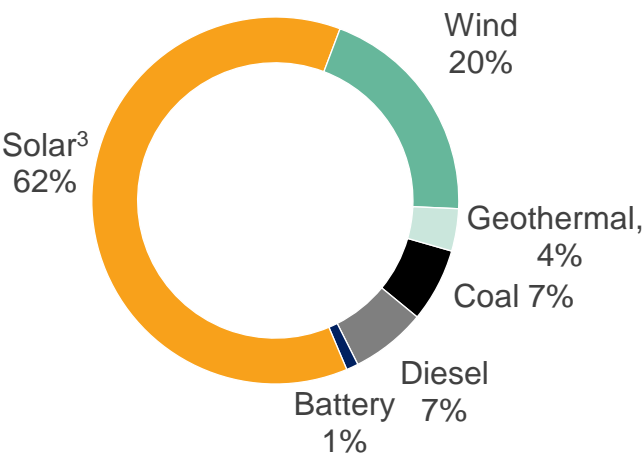
Operating Status



Geography



Technology



9

1. Pro Forma as of 30 April 2022 -- Includes 137 MW in recently announced transactions with UPC approved by the Board on 18 Oct 2021, subject to regulatory approvals and 410MW from the recently announced transaction with Super Energy, subject to conditions precedent.

2. Pertains to China, Hong Kong SAR, Malaysia, Thailand, and Taiwan.

3. Includes rooftop solar

ACEN Philippine Assets Pro Forma

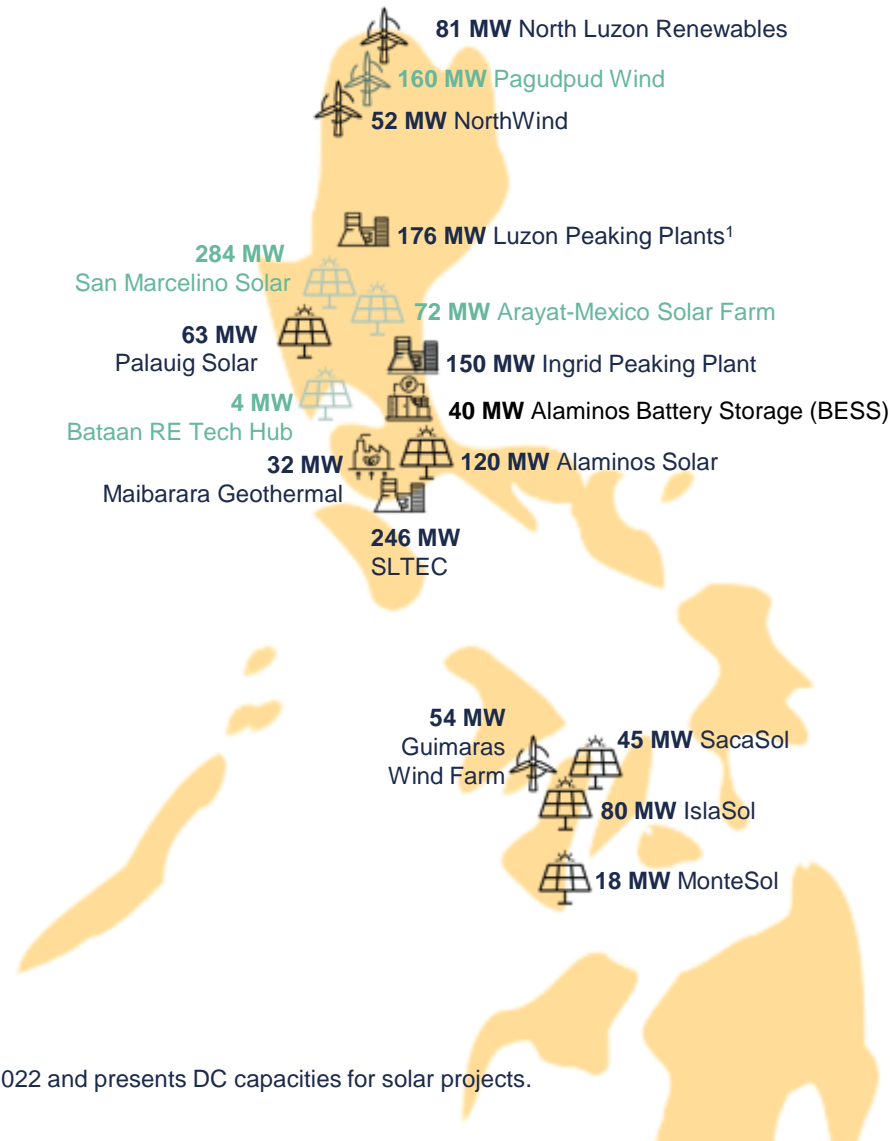
Net Attributable Capacity
(Philippines)²

1,492 MW

Net Attributable Capacity

~1,000 MW

of Renewables



● Operating plants ● Under construction

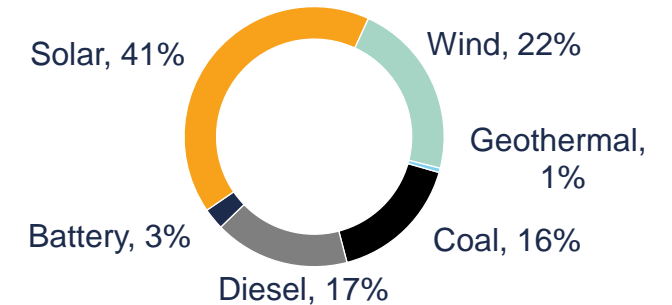
*Map shows installed capacities as of 09 March 2022 and presents DC capacities for solar projects.

Breakdown by Net Attributable Capacity (Philippines)

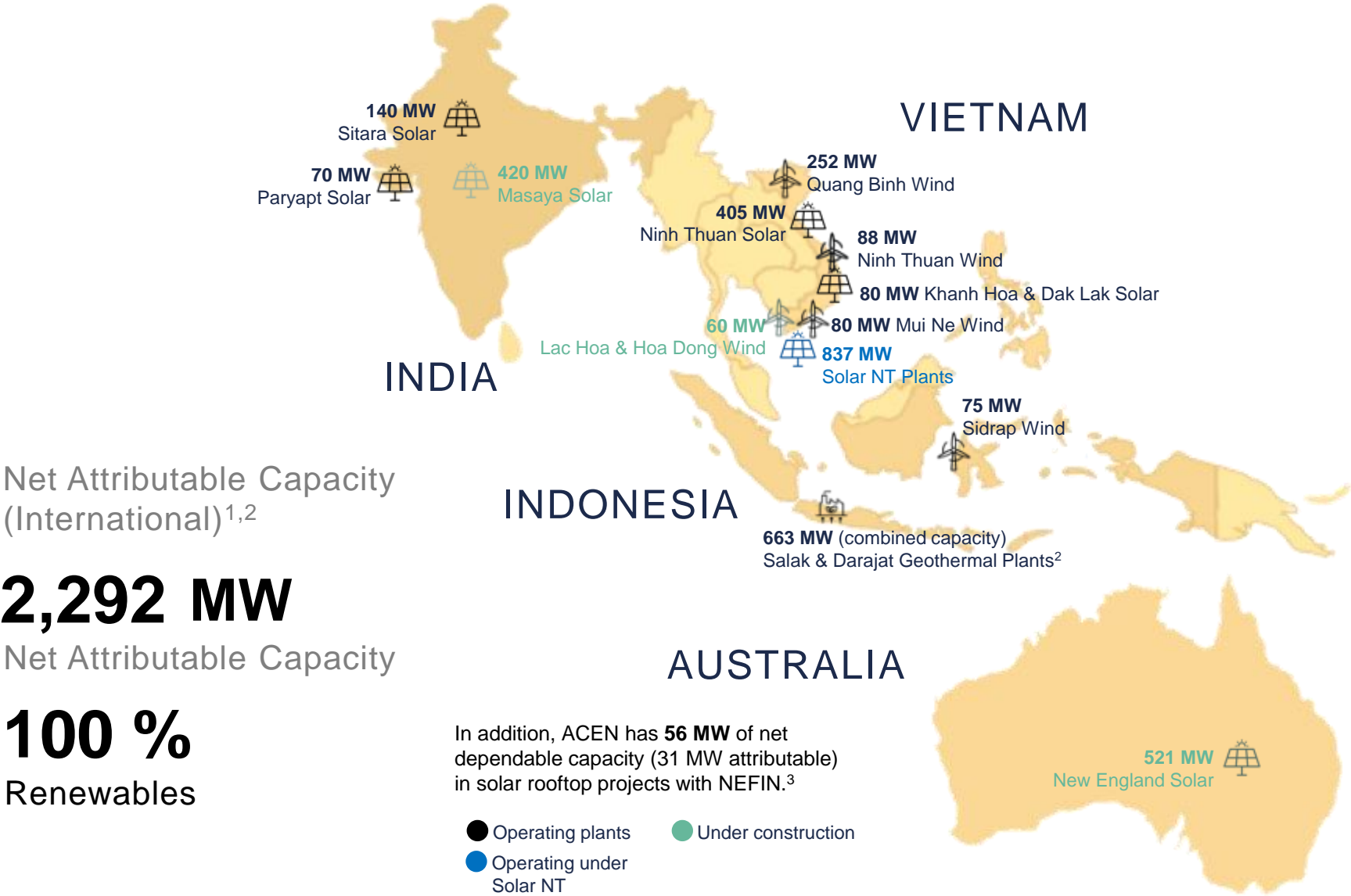
Operating Status



Technology

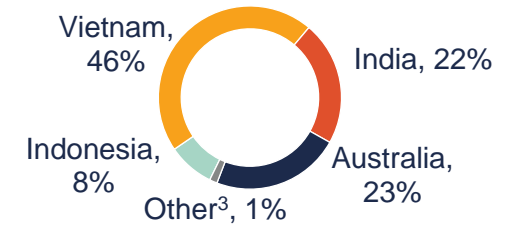


ACEN International Assets Pro Forma



Breakdown by Net Attributable Capacity (International)

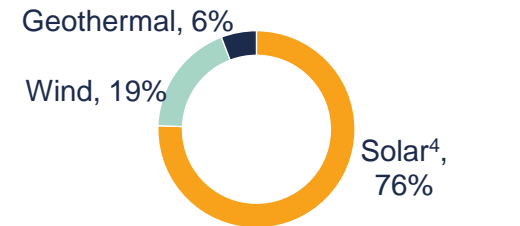
Geography



Operating Status



Technology



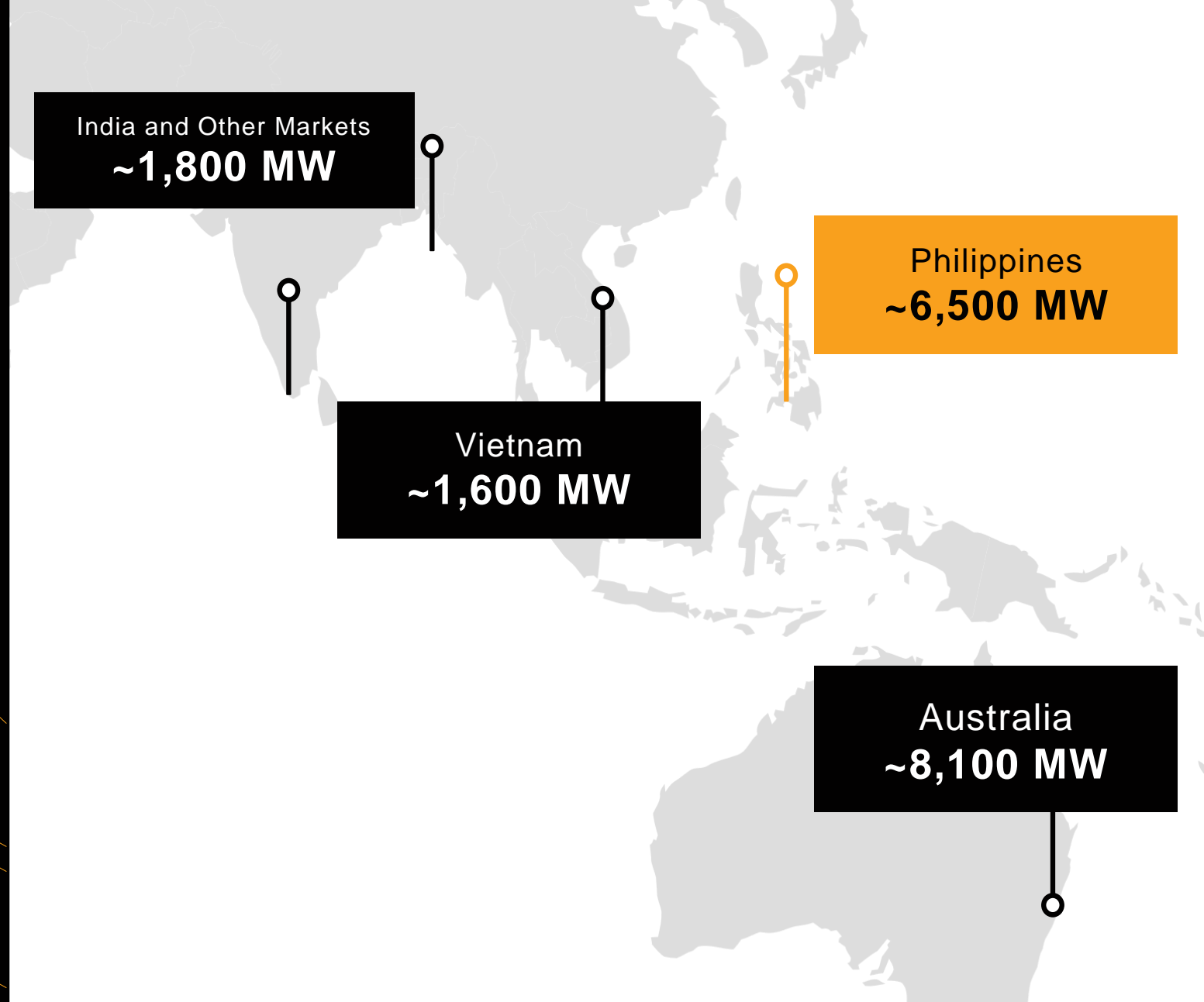
11 1. Map shows installed capacities as of 09 March 2022 and presents DC capacities for solar projects.
2. Pro Forma – Includes UPC transactions approved by the Board on 18 Oct 2021, subject to regulatory approvals. Also includes Super Energy transaction, announced in on Jan 30, 2022, subject to conditions precedent.

3. Located in China (8 MW), Hong Kong SAR (3 MW), Malaysia (37 MW), Thailand (2 MW), and Taiwan (6 MW)
4. Includes rooftop solar

Renewable Energy Pipeline

~18,000 MW¹

in various stages of progress,
being developed organically
and with partners



Philippine Project Updates



Pagudpud Wind



160 MW¹

Balaoi & Caunayan, Pagudpud, Ilocos Norte

26% complete

Q1 2024 projected COD

Post-UPC transaction, 100% att. to ACEN

Largest wind farm project in PH as of date of NTP



San Marcelino Solar



284 MW¹

San Marcelino, Zambales

~15% complete

Q2 2023 projected COD

Fully-owned by ACEN

One of the largest solar farm projects currently under construction in PH



Bataan RE Tech Hub



4 MW¹

Bataan province

~99% complete for solar plant

~80% complete for BESS plant

Q3 2022 projected COD

Fully-owned by ACEN

Testing and development for emerging technologies

Completed Construction



72 MWdc^{1,2}
Solar | Pampanga

Joint venture project with
Citicore Power

- Completed in March 2022 less than a year after breaking ground, in time for the resurgence in power demand
- **105 GWh** of RE est. annual output; can power 45,000 households; avoiding approximately 72,000 MT of CO₂ emissions p.a.
- With potential expansion that may increase the total plant capacity to 116 MWdc
- Managed and operated in-house by Citicore Property Managers, Inc., which runs 8 solar farms and one micro-grid solar rooftops

ACEN and CleanTech finalize Cagayan solar farm joint venture



- NAREDCO to develop, own, and operate a 133 MW solar farm and transmission line project in Lal-lo, Cagayan;¹ expected completion early 2023
- 115-hectare flat land known for its high solar irradiance in Barangays Magapit and Sta. Maria, w/ 3km line to NGCP Magapit sub-station
- 188 GWh est. annual RE output, enough for 75,000 households while avoiding ~112,405 MT of CO₂ emissions and creating ~1,000 jobs
- With potential expansion of up to 200 MW



ACEN pioneers energy transition financing for SLTEC



South Luzon Thermal Energy Corporation (SLTEC)



246 MW²

Coal | Calaca, Batangas



- ACEN signed an Omnibus Loan and Security Agreement for SLTEC with BPI and RCBC as lenders
- Loan facility of up to **Php13.7 billion** is intended to:
 - a) refinance SLTEC's outstanding Php9.8 billion loan facility
 - b) fund the partial redemption of capital in SLTEC held by ACEN¹
 - c) finance other transaction-related expenses
- Use of proceeds from equity redemption: to reinvest in renewable energy projects
- Key milestone toward ACEN's Net Zero goal and 100% RE target by 2025
- Through this mechanism, SLTEC to be decommissioned by 2040, 15 years ahead of the end of its technical life

International Project Updates



Masaya Solar

420 MW¹

Solar | Khandwa, Madhya Pradesh, India

Construction in full swing; **2H 2022** projected COD

ACEN's largest project in India; can produce 691 GWh of renewable energy per year and avoid approximately 635,720 metric tons of CO₂ emissions annually



New England Solar Farm

521 MW^{1,2}

Solar | Uralla, NSW, Australia

44% complete; **Q3 2023** projected full COD;
Q1 2023 for Phase 1 (~260 MWp total)

Post-UPC transaction, 100% att. to ACEN

When completed, will become ACEN's largest-ever solar project to-date

ib vogt and ACEN to set up 1,000-MW Asian solar platform



ib vogt project in Aswan, Egypt



ib vogt project in Franeke, De Kie, Netherlands



- JV for large-scale Asia Pacific solar projects¹, focusing on late-stage, shovel-ready projects in Indonesia, Vietnam, Malaysia, Laos, Bangladesh
- Expected capex up to US\$ 200 Mn in equity, in addition to debt
- 1,000 MW minimum in RE capacity, with potential for further expansion
- Majority of projects from ib vogt's >5,000 MW Asia development pipeline; first projects to NTP within 2022
- Can also acquire late-stage projects from local and regional developers
- To complement ib vogt's global strategy of developing a diversified portfolio of high quality IPP assets

ACEN enters partnership to repower wind farms in the US



- ACEN JV with UPC Solar & Wind Investments LLC and Pivot Power Management¹
- To pursue opportunities to acquire operating wind projects in the US and explore strategies for extending their useful life through preventative maintenance and repowering
- US to become a priority market for ACEN outside of PH in the long-term
- Targets acquisition and repowering of operating wind projects across the US



Property Dividend to AC Shareholders

Expands public float, allowing ACEN to meet the PSE Index requirement, while preventing the dilution of minority shareholders



- Ayala Corporation (AC) to purchase ACEN shares from ACEIC at prevailing market prices
- ACEN shares acquired from ACEIC will be declared as property dividends to AC's common shareholders at a ratio of 3 ACEN shares per 1 AC common share¹
- As ACEN's public float will increase post-transaction, this enables ACEN to meet the 20% minimum public ownership requirement for companies included in the PSE Index without diluting existing minority shareholders
- Provides the opportunity for AC's shareholders to directly benefit in one of its recent successful business-building initiatives
- Post-transaction, ACEIC's ownership level in ACEN will be at **57.8%** from 62.5%; ACEIC remains ACEN's largest shareholder²



Thank You!

For more information, kindly contact
ACEN Investor Relations
investorrelations@acenergy.com.ph

Or visit
acen.com.ph/investors