

## Consolidated 9M 2023 Performance Highlights



- Strong 9M performance with statutory revenues up +13% and net income up +59% to ₱6.6 Bn
- Core operating earnings grew +107% with continued ramp up of new capacity, renewables output up +27%; 3Q lower with expected seasonally low resources and tariffs
- Maintained net seller merchant position in Q3 despite low wind and solar season, but tempered by lower WESM prices due to lower system demand
- Sustained growth in operating capacity with the commissioning of Masaya
   Solar, Arayat Solar, Pagudpud Wind and New England Solar, but encountering delays in construction of new projects
- Continued ramp up of development with strategic investments made in **land bank and transmission lines** to enable scalable projects, with near-term depreciation impact
- Portfolio growth with the Isla Wind GEAP win in the Philippines and MOU signed with Rio Tinto for potential new projects in Western Australia
- Successful offering of P25 Bn in preferred shares to fund further growth of renewables portfolio



# ACEN 9M 2023 Financial Highlights

Net income and EBITDA grew YoY with maintained net seller position despite lower wind and spot prices

in million PHP	2Q 2023	3Q 2023	Change	9M 2022	9M 2023	Change	
Statutory Revenues	11,333	8,181	-28%	25,243	28,650	+13%	<b>YoY</b> growth driven by ramp-up of New England Solar and Pagudpud Wind commissioning and higher retail customer tariffs, offset by lower WESM prices
Attributable Revenues	15,023	12,256	-18%	35,480	40,465	+14%	<b>QoQ</b> decline driven by low wind seasonality and lower spot prices due to lower system demand with cooler months
Attributable EBITDA <sup>1</sup>	4,852	4,640	-4%	11,594	14,067	+21%	YoY growth sustained with net selling position, offset by ramp-up in overhead and development expenses  QoQ decline in due to lower wind and solar resources vs. summer peaks and scheduled plant maintenance at third party suppliers, as well as temporary drop in ASPA revenues
NIAT <sup>2</sup> Att. to Parent	2,205	2,335	+6%	4,121	6,566	+59%	YoY growth including effects of increased overhead & development expenses, with increased capitalization of interest due to ramp up of construction  QoQ growth driven by ₱1 Bn value realization and ₱1.46 Bn in remeasurement gains net of provisions in 3Q

<sup>1.</sup> Attributable EBITDA includes ACEN's share of the project-level EBITDA of operating assets, and other cash earnings such as guarantee fee income and value realization



<sup>2.</sup> Net Income After Tax attributable to the parent company

## Attributable Revenues 9M 2023 +14%

Increased generation from newly commissioned plants supports revenue growth

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	2Q 2023	3Q 2023	Change	9M 2022	9M 2023	Change
Revenues from Power Supply Contracts - Philippines	4,382	4,111	-6%	12,561	12,363	-2%
Revenues from Power Generation and Trading <sup>1</sup>	6,881	4,011	-42%	12,546	16,045	+28%
Philippines	6,658	3,845	-42%	12,546	15,600	+24%
Australia	223	166	-26%		445	
Others <sup>2</sup>	70	59	-16%	136	242	+78%
Statutory Revenues	11,333	8,181	-28%	25,243	28,650	+13%
Attributable Revenues from Associates and Joint Ventures	3,690	4,075	+10%	10,237	11,815	+15%
Attributable Revenues	15,023	12,256	-18%	35,480	40,465	+14%

<sup>1.</sup> Includes feed-in-tariff, merchant, ASPA.



<sup>2.</sup> Other revenues include rental, dividend, and management fee income.

## Core Operating Earnings 9M 2023 +107%

Strong operating performance with continued capacity ramp-up, tempered by seasonal lows

in million PHP	2Q 2023	3Q 2023	Change	9M 2022	9M 2023	Change
Income from operations	3,024	758	-75%	3,064	6,155	+101%
Overhead & development expenses	(831)	(626)	-25%	(608)	(2,131)	+250%
Net financing cost	75	44	-41%	(595)	(167)	-72%
Core operating earnings	2,268	176	-92%	1,861	3,857	+107%
Value realization		1,062		733	1,062	+45%
Others <sup>1</sup>	(63)	1,097	+19x	1,527	1,647	+8%
Net income after tax	2,205	2,335	+6%	4,121	6,566	+59%
Attributable EBITDA	4,853	4,640	-4%	11,594	14,067	+21%

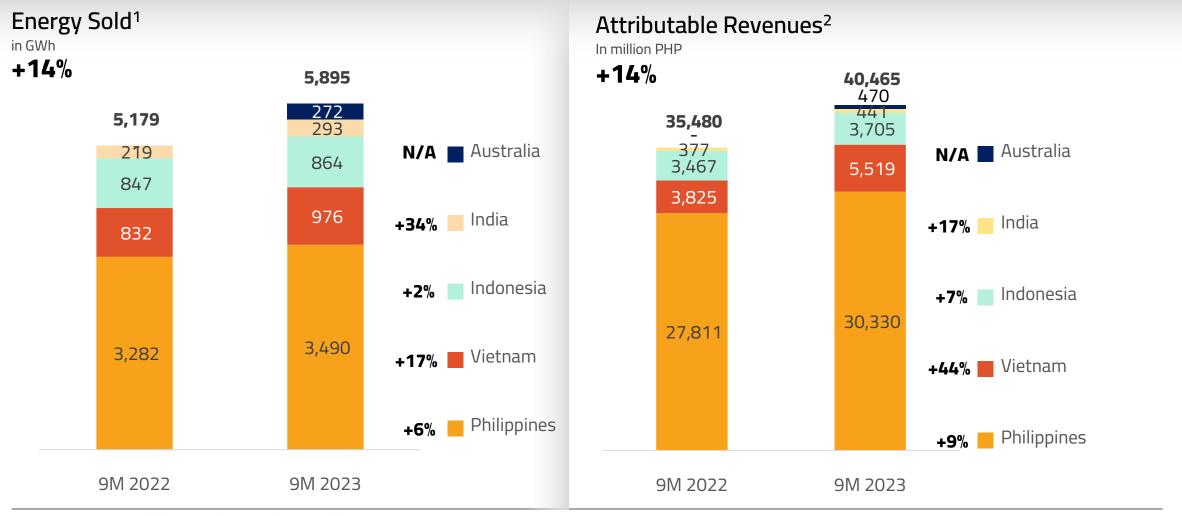
- Income from operations refers to ACEN's attributable share of income from operating units
- Strong growth in core operating earnings, with continued ramp up of new capacity, tempered by seasonally lower wind resources and spot prices during 3Q
- Overhead and development expenses increased YoY with strategic investments made to grow organizational capabilities in the Philippines and Australia
- Growth in interest expenses tempered by increased capitalization with continued construction of new projects
- ₱1 Bn of value realization from the sale of a stake in Salak and Darajat
- Other items include ₱1.46 Bn in remeasurement gains net of provisions in 3Q 2023. LY included pre-COD income earned from the Australia investment pre acquisition of 100% of the platform



<sup>1.</sup> Other items include foreign exchange impacts, guarantee fee income, pre-COD earnings from projects under construction

## Energy Sold & Attributable Revenues<sup>2</sup> 9M 2023

Growth driven by ramp up of New England Solar, Pagudpud Wind, Arayat Solar and Masaya Solar commissioning, offsetting lower output of wind farms due to low wind season in 3Q



<sup>1.</sup> Includes RES sales to retail/contestable customers



<sup>2.</sup> Attributable Revenues refer to ACEN's attributable share in the revenues of operating assets, including associates and JVs. For Vietnam, this includes \$\mathbb{P}\$170.5 Mn in attributable revenues from the sale of carbon credits in Q2.

## Attributable Generation 9M 2023 +27% RE YoY

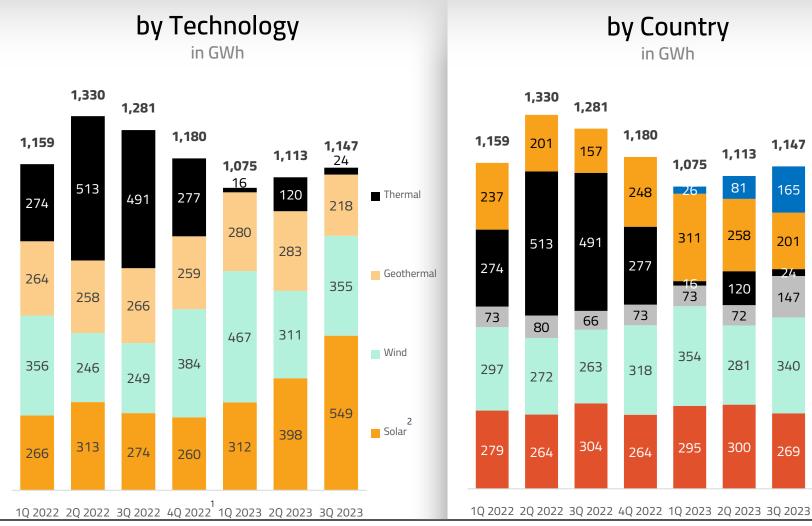
RE output reached **3,174 GWh**, driven by commissioning of newly operational plants



YoY better wind regime; Continued commissioning of Arayat-Mexico Solar 2 and Pagudpud Wind, QoQ drop due to seasonally low wind and cooler months



YoY better wind regime, and ramp-up of New England Solar (Australia) and Masaya Solar (India)



- Reflects SLTEC divestment in November 2022.
- Includes battery storage on the Alaminos Solar site



1,147

201

24

147

340

269

Australia

PH Renewables

PH Thermal

India

Vietnam

Indonesia

1,113

258

120

72

281

300

311

16 73

354

295

## **ACEN Generation Portfolio**

Total Net Attributable Capacity<sup>1</sup>

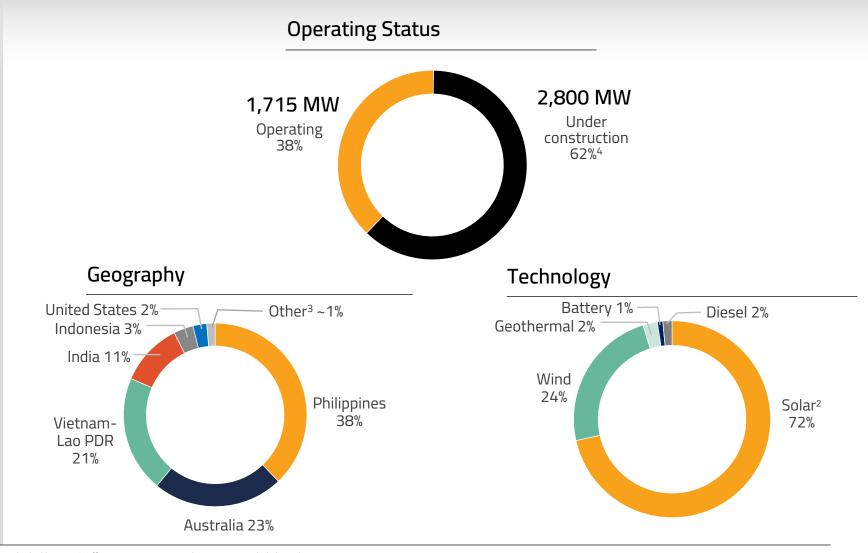
4,515 MW

Renewable Capacity

4,447 MW

Share of Renewables to Total Capacity

98%



- 1. Refers to gross capacity of owned assets as of 28 Sept 2023, multiplied by ACEN's effective economic ownership. Does not include leased units.
- 2. Includes rooftop solar capacity under NEFIN as of 28 Sept 2023.
- Comprises of NEFIN rooftop solar in Mainland China, Hong Kong, Malaysia, Singapore, Thailand, Taiwan. NEFIN capacity as of 28 Sept 2023.
- 4. Includes capacity under commissioning.



## **ACEN Philippine Assets**



Net Attributable Capacity of Philippine Assets<sup>1</sup>

1,711 MW

Net Attributable Capacity

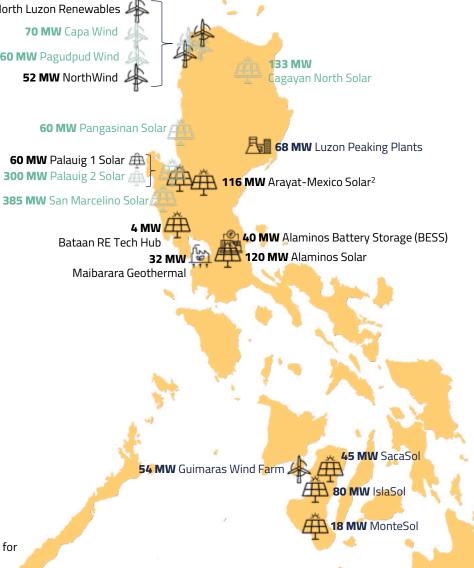
1,643 MW

of Renewables

Operating plants

Under construction

Owned assets as of 28 Sept 2023; Shows DC capacities for solar projects. Map is not drawn to scale.

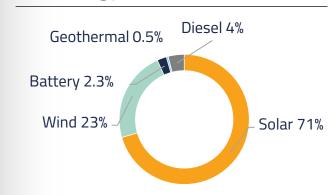


### Breakdown by Net Attributable Capacity (Philippines)

### **Operating Status**



### **Technology**





Refers to gross capacity of owned assets, multiplied by ACEN's effective economic ownership. Does not include leased units.

Includes 44-MW expansion under commissioning

# Continued ramp up of new capacity offsets seasonally low wind resource and lower spot prices due to start of cooler months





#### **PERFORMANCE UPDATES**

- +9% Attributable Revenues; +24% Attributable EBITDA
- **+29%** Total attributable renewables generation output
- Continued net seller position as of end-9M 2023 with continued commissioning of new projects despite scheduled maintenance outage of third-party supplier
- QoQ decline due to seasonally low wind resource, scheduled maintenance outage, and lower WESM prices due to lower system demand with the start of cooler months
- Delays in San Marcelino, Pagudpud Wind and Cagayan North construction due to typhoons and grid connection issues pushed COD to 1H 2024, resulting in ~₱2.7 Bn estimated impact to FY23 EBITDA

#### STRATEGIC DEVELOPMENTS

- Isla Wind wins bid at the DOE's second GEAP round (up to 345 MW)
- Signed agreement with the Laguna Lake Development Authority (LLDA) to lease
   800 ha. of RE areas (REAs) in Laguna, good for up to ~1,000 MW of floating solar
- Successful P25 Bn preferred share issuance in September 2023 raised fresh capital to fund developments



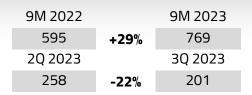
### FINANCIAL HIGHLIGHTS

## Philippines

# Increased retail tariffs offsetting softer spot market prices and low wind regime in Q3



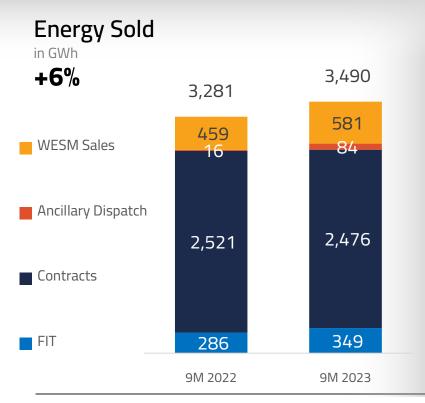
Attributable
Output (RE)
in GWh

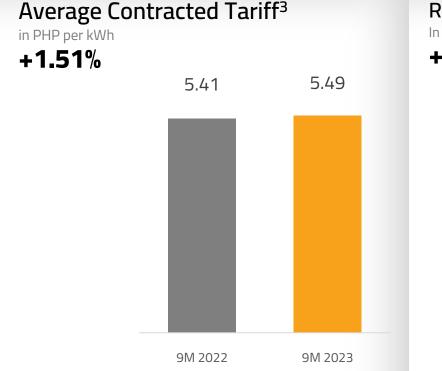


Attributable Revenues<sup>1</sup> in million PHP 9M 2022 9M 2023 27,811 +9% 30,330 2Q 2023 3Q 2023 11,841 -28% 8,569

Attributable EBITDA<sup>2</sup> in million PHP









- . Refers to ACEN's attributable share in the revenues of operating assets, including associates and JVs. This includes pass-through items of ₱5.8bn in 1H22 and ₱8.5bn in 1H23.
- 2. Project-level Attributable EBITDA for operating assets, not including corporate overhead.
- 3. Includes RES tariffs and FIT plants (including associate NLR), weighted.



# Spot Market Position - Philippines 9M 2023



Net selling merchant position maintained despite plant maintenance as new capacity ramps up



<sup>1.</sup> Net merchant selling (buying) position is the difference between gross WESM sales and purchases



<sup>2.</sup> SLTEC output included in Third Party Supply in 9M 2023, but included in Own Generation in 9M 2022

<sup>3.</sup> Own Generation represents our attributable share of total plant output

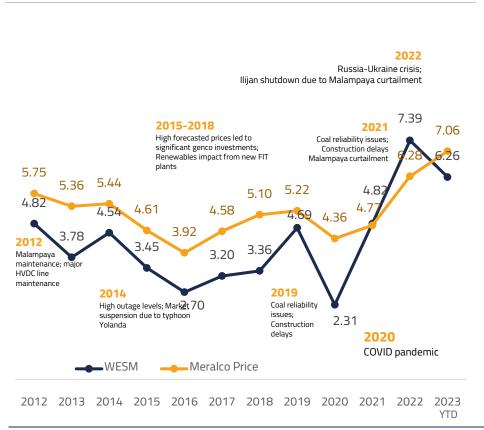
## Philippine Spot Market Updates



Decline in spot market prices with start of rainy season; Distribution utility prices sustained

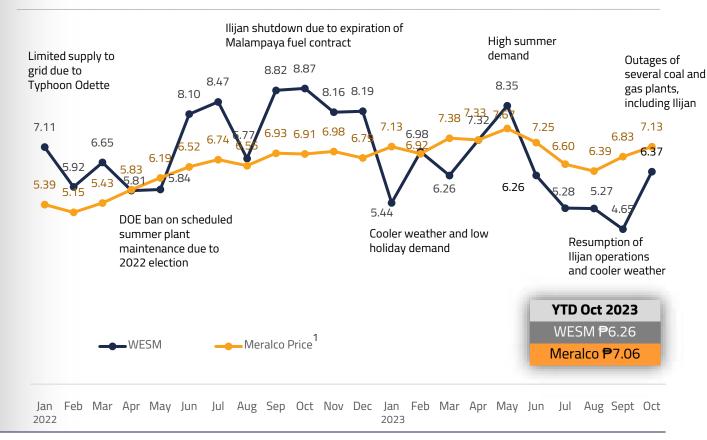
### **Historical Spot Prices**

Generator Weighted Average Price (GWAP) in PHP per KWh



### Monthly Spot Prices, 2022-2023

Generator Weighted Average Price (GWAP) in PHP per KWh



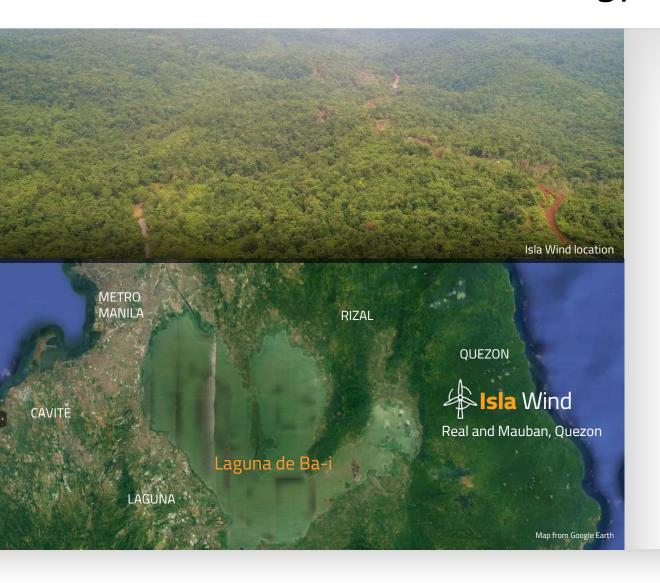
Source: IEMOP, ACEN company analysis, Meralco website



<sup>1.</sup> Generation charge, ex charges for interruptible load program (ILP) and generation rate over/under recovery (GOUR)

## ACEN's Isla Wind wins Green Energy Auction 2







- The Isla Wind Power Project, via Giga Ace 6, Inc., won the bid for its 230 MW capacity, with option to upsize the plant up to 345 MW
- Located in Real and Mauban, Quezon, with close proximity to the high wind resources in Laguna de Ba-i
- ACEN's third GEAP winning project
- Slated to be the largest wind farm in the Philippines
- Targeted to start construction by the end of the year



## ACEN signs service contract for RE area utilization with LLDA





- ACEN subs signed Renewable Energy Contract Area Utilization (RECAU) agreements with the Laguna Lake Development Authority (LLDA) to lease ~800 hectares of Renewable Energy Areas (REAs) in Laguna Lake, Philippines
- Pivotal step toward a groundbreaking large-scale floating solar project on Laguna Lake, the Philippines' largest freshwater lake
- Potential for up to ~1,000 MW renewables capacity to spearhead this energy innovation in the Philippines
- Following an invitation to develop floating solar on Laguna Lake and submissions of bids from interested RE developers, ACEN subs received Notices of Award from LLDA in July 2023
- Solar Energy Operating Contracts (SEOCs) for eight blocks of hundred hectares each in the southern and eastern sections of the lake have been applied for



### **ACEN International Assets**



INDIA

140 MW
Sitara Solar

70 MW
Paryapt Solar

420 MW
Masaya Solar

600 MW Monsoon Wind
LAO PDR

VIETNAM KO

NEFIN Rooftop Solar<sup>2</sup> Mainland China, Hong Kong, Malaysia, Singapore, Thailand, Taiwan, Vietnam

100 MW

405 MW Ninh Thuan Solar

**252 MW** Quang Binh Wind

88 MW Ninh Thuan Wind

80 MW Khanh Hoa & Dak Lak Solar

60 MW 80 MW Mui Ne Wind Lac Hoa & Hoa Dong Wind 287 MW

Phase 1 Solar NT Acquisition<sup>4</sup>

75 MW

Sidrap Wind

Net Attributable Capacity<sup>1</sup> of International Assets

2,804 MW

Net Attributable Capacity

100%

Renewable Energy

**INDONESIA** 

**663 MW** (combined capacity)
Salak & Darajat Geothermal Plants

AUSTRALIA

521 MW New England Solar 520 MW Stubbo Solar

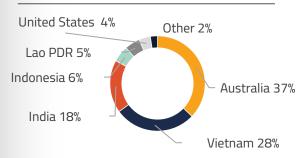
Operating plantsUnder construction

Owned assets as of 28 September 2023; Shows DC capacities for solar projects. Map is not drawn to scale.

#### 1. Refers to gross capacity of owned assets, multiplied by ACEN's effective economic ownership.

## Breakdown by Net Attributable Capacity (International)

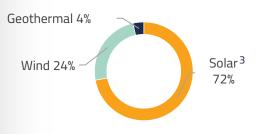
#### Geography



### **Operating Status**



#### Technology





<sup>2.</sup> Comprises of Mainland China, Hong Kong, Malaysia, Thailand, Taiwan. NEFIN capacity as of 28 September 2023.

Includes rooftop solar.

Phases 2, 3, and 4 of the Solar NT acquisition are subject to completion of conditions precedent.

### AUSTRALIA PERFORMANCE HIGHLIGHTS

## \*

# New England Solar Farm close to full capacity; pipeline growth potential with Yindjibarndi Energy-Rio Tinto MOU



#### **PERFORMANCE UPDATES**

- 272 GWh total attributable renewables generation output as New England Solar ramps up to 514 MWdc
- NESF Phase 1 expected to achieve full commercial operations within the year
- P480 Mn estimated impact to FY23 EBITDA from construction delays due to heavy rains

#### STRATEGIC DEVELOPMENTS

 MOU between Yindjibarndi Energy and Rio Tinto for renewables projects in the Pilbara, Western Australia



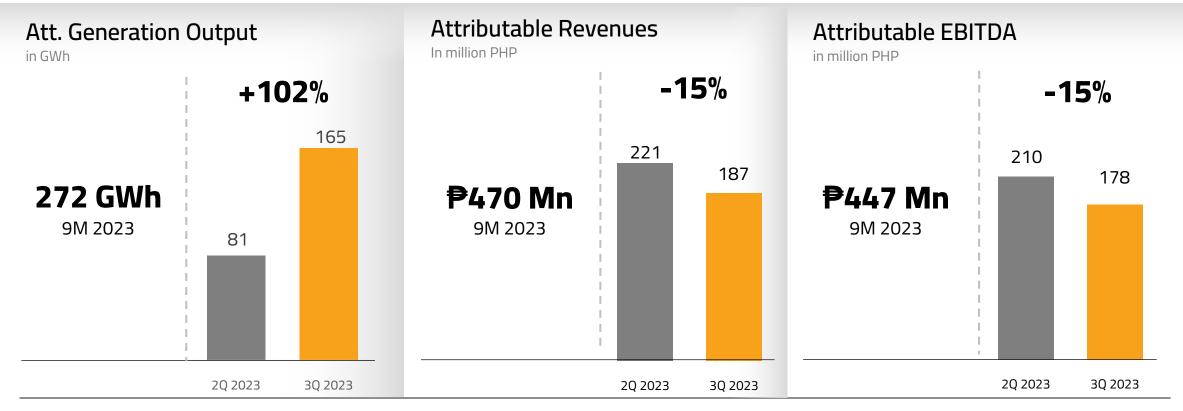
### Australia

# Continued ramp up of New England Solar commissioning tempered by seasonal dip in spot prices



Contracted Capacity
25% of New England Solar capacity
(contract commencing in 2024)

Effective Tariff<sup>1</sup> in AUD per MWh AUD 46.72 Spot market energy sales only, LGC revenues to be recognized in 2024





# ACEN, through YEC, signs MOU with Rio Tinto to progress Indigenous-led renewables development in WA









- MOU to explore RE opportunities on Yindjibarndi country in Pilbara, WA
- Rio Tinto & YEC¹ have commenced studying wind, solar, BESS
- Initial focus: potential solar farm to supply energy for Rio Tinto
- Rio Tinto operates four gas-fired power stations in the Pilbara; around 600 to 700 MW
  of renewables generation is estimated to be required to displace majority of the gas use
  across Rio Tinto's network
- About Rio Tinto
  - Global mining group focusing on finding, mining and processing the Earth's mineral resources
  - Committed to reducing its Scope 1 and 2 GHG by 50% by 2030 globally; ~\$7.5 Bn planned for decarbonization; net zero emissions by 2050
  - Rail network connects Pilbara mines to ports at Cape Lambert and Dampier in Western Australia, which traverses Yindjibarndi Country
  - Participation Agreement and Indigenous Land Use Agreement with YAC, the representative body for the Yindjibarndi people, since 2013



### VIETNAM – LAO PDR PERFORMANCE HIGHLIGHTS

# Improved wind output boosted by Phase 1 acquisition of Solar NT (SUPER) platform





#### **PERFORMANCE UPDATES**

- +44% Attributable Revenues
- +13% Attributable EBITDA
- +17% YoY increase in total attributable renewables generation output, now also including 146MW from the first tranche of the Solar NT acquisition in 3Q



### FINANCIAL HIGHLIGHTS

## Vietnam Lao PDR

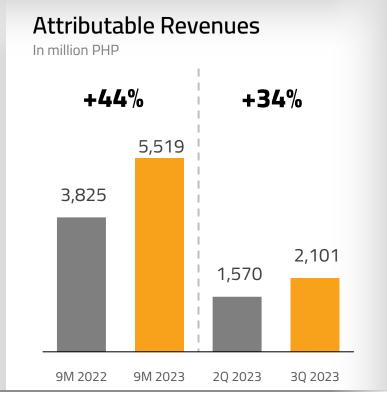
# Strong output in 3Q supported by Solar NT (SUPER) Phase 1 acquisition

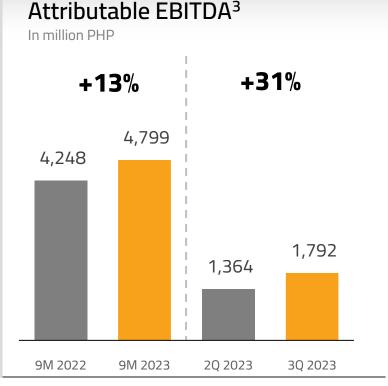


Contracted Capacity
1,192 MW<sup>1</sup> with feed-in tariffs
(100% of operating capacity)

Feed-in Tariffs (FIT) in U.S. cents per kWh Solar - \$7.09 cents<sup>2</sup> / \$9.35 cents per kWh Wind - \$8.5 cents per kWh

## Att. Generation Output in GWh +17% +21% 976 832 340 281 20 2023 30 2023 9M 2022 9M 2023





- 1. Operating net dependable capacity
- 2. FIT for Ninh Thuan expansion project
- . Attributable EBITDA includes ACEN's share of the EBITDA of non-consolidated operating assets





# Growth driven by earnings from the start of commissioning of Masaya Solar, which is expected to come fully online before the end of the year



#### **PERFORMANCE UPDATES**

- +34% YoY increase in generation with start of commissioning for 420 MW Masaya Solar, ACEN's largest solar farm in India
- +17% Attributable Revenues
- +43% Attributable EBITDA
- P470 Mn estimated impact to FY23 EBITDA from delay in COD of Masaya Solar
- ₱1.97 Bn provision for impairment of investment in India platform due to impact of cost overruns and project delays



### FINANCIAL HIGHLIGHTS

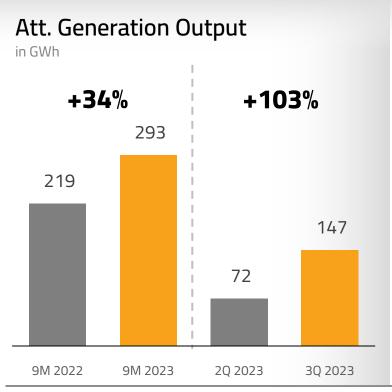
### India

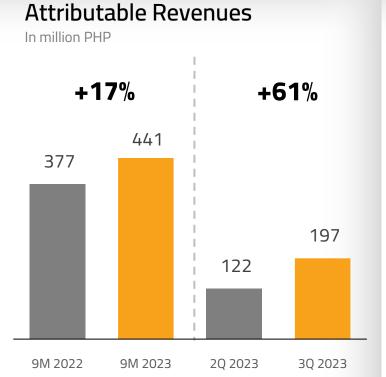
# Growth driven by earnings from start of Masaya Solar commissioning

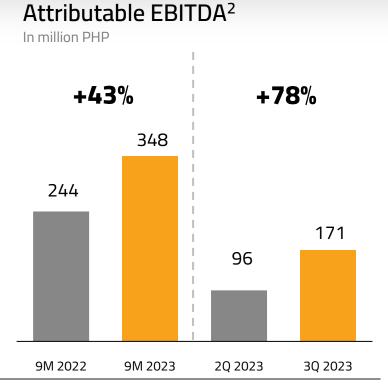


Contracted Capacity
210 MW<sup>1</sup>
(100% of operating capacity)

Effective Tariff, in INR per kWh: Sitara Solar: INR 2.48 w/ SECI Paryapt Solar: INR 2.55 w/ GUVNL Masaya Solar: INR 2.71 w/ SECI







- 1. Excludes 420-MW Masaya Solar farm, which is contracted but still under construction
- 2. Attributable EBITDA includes ACEN's share of the EBITDA of non-consolidated operating assets



### INDONESIA PERFORMANCE HIGHLIGHTS

# Improved geothermal availability, offset by partial sell-down of stake in Salak and Darajat geothermal plants







#### **PERFORMANCE UPDATES**

- +2% increase in total attributable renewables generation output driven by improved geothermal availability, offset by impact of sell-down in Salak & Darajat Geothermal
- +7% Attributable Revenues
- -7% Attributable EBITDA

#### STRATEGIC DEVELOPMENTS

- Attractive value realization through sale of small stake in Salak & Darajat Geothermal, generating **US\$69.8 Mn in cash** proceeds, resulting in a **gain on sale of US\$19.2 Mn** plus remeasurement gain of US\$60.5 Mn
- Strategic partnerships with Dewata and the Puri Usaha Group provide a pathway for expansion

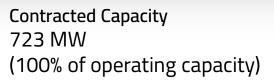


### FINANCIAL HIGHLIGHTS

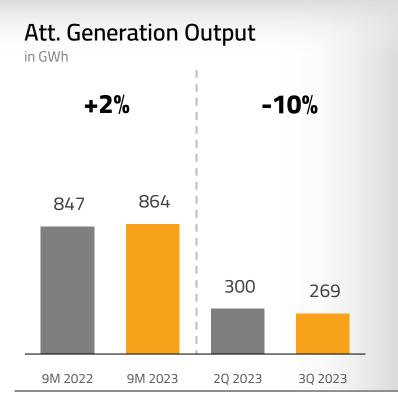
### Indonesia

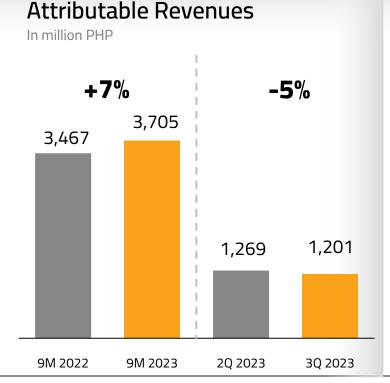
# Modest drop due to partial sell-down of stake in Salak and Darajat, offset by improved geothermal availability

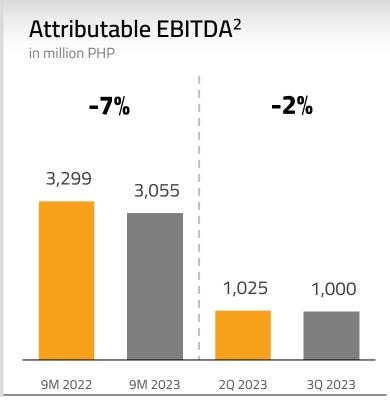














<sup>1.</sup> Attributable Revenues divided by Attributable Generation Output

<sup>2.</sup> Attributable EBITDA includes ACEN's share of the EBITDA of non-consolidated operating assets

## **Balance Sheet Highlights**

Net debt declined with ACEN's strong cash balance following the recent ₱25 Bn preferred share issuance

### Consolidated Balance Sheet

in million PHP

	31 Dec 2022	30 Sept 2023	Change
Assets	232,773	276,037	+19%
Cash and Cash Equivalents	34,630	59,013	+70%
Long-Term Investments	109,822	141,120	+28%
Others	88,321	75,904	-14%
Liabilities	83,179	101,536	+22%
External Debt <sup>1</sup>	63,765	77,080	+21%
Others	19,415	24,456	+26%
Equity	149,593	174,501	+17%
Equity Attributable to Parent	117,734	144,642	+23%
Non-controlling interest	31,860	29,859	-6%
	31 Dec 2022	30 Sept 2023	
Statutory Net Debt	29,135	18,067	-38%
Gross Debt to Equity	0.43x	0.44x	

### Attributable Net Obligations

in million PHP

	31 Dec 2022	30 Sept 2023	Change
Statutory Net Debt	29,135	18,067	-38%
Attributable Net Debt from Associates and Joint Ventures	47,272	56,429	+19%
Attributable Net Debt	76,407	74,496	-3%
ACRI Redeemable Preferred Shares <sup>2</sup>	30,968	31,499	+2%
Attributable Net Obligations	107,375	105,995	-1%

0.19x

0.10x



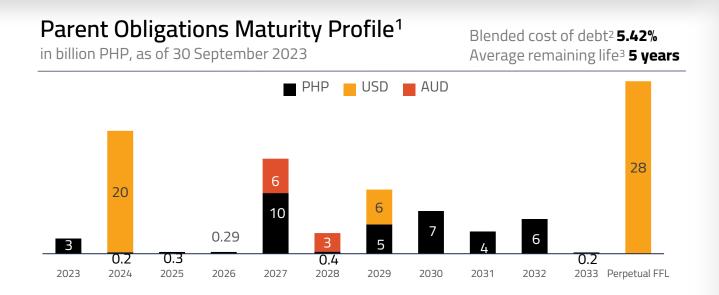
Net Debt to Equity

<sup>1.</sup> Includes short-term and long-term loans payable and notes payable.

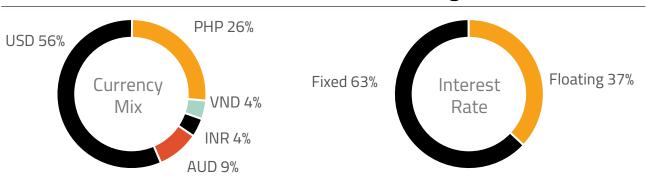
<sup>2.</sup> AC Renewables International; Represents US\$ 553 Mn proceeds from ACEIC Green Bonds

## **Debt Profile**

### Spaced out maturities allow for well-paced debt refinancing



### Profile of Consolidated Attributable Net Obligations<sup>4</sup>



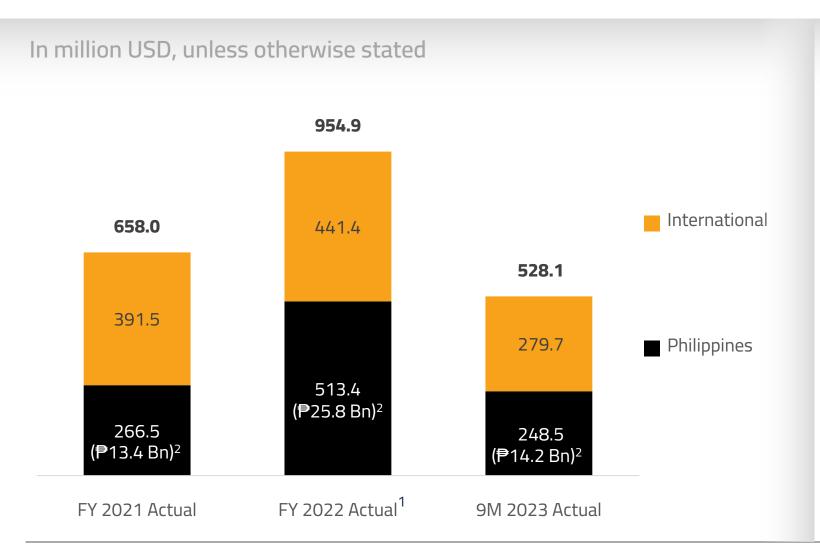
- Maturities are well spread out; upcoming 2024 maturity is due to be refinanced through bilateral loans
- Blended cost of debt is relatively low due to FFL debt issued during low interest rate environment
- Interest rates largely fixed
- Foreign currency obligations are matched with foreign currency assets
- All debt, including project debt at joint venture companies, are compliant with covenants

- 1. Parent obligations include ACEN bank debt and Green bonds, and ACEIC Green bonds deployed to ACRI.
- 2. Blended cost of debt excludes redeemable preferred shares.
- 3. Excludes perpetual fixed-for-life debt. Parent obligations only.
- 4. Parent obligations + attributable project finance debt of all investee companies, less attributable cash.



## Capital Expenditure

Continued renewables expansion, offset by the impact of construction delays



- Aggressive portfolio growth in the Philippines and in Australia
- Delays in construction have slowed down capex deployment in Q3, but still on track to meet year-end target of ~US\$880 Mn (₱50 Bn)
- Capex spend expected to grow with 2.8 GW currently under construction and new projects in the pipeline



<sup>1.</sup> FY 2022 capex includes acquisition cost of ACEN Australia platform.

<sup>2.</sup> Based on period-end USD-PHP rate from the Bangko Sentral ng Pilipinas.

# Construction Updates 31 October 2023

PHILIPPINES		Completion	Estimated Annual Output in GWh	Target Completion
Pagudpud Win 160 MW	nd Balaoi & Caunayan, Pagudpud, Ilocos Norte	98%	532.3	Full capacity by 1Q 2024
<b>Arayat-Mexic</b> 44 MWdc	• Solar (Phase 2) Pampanga	95%	63.8	2H 2023 (full capacity injecting to the grid since March 2023)
<b>San Marcelino</b> 385 MWdc	Solar 1 Zambales	94%	569.1	2Q 2024*
Cagayan Nort 133 MWdc	<b>h</b> Solar (Phase 1) Lal-lo, Cagayan	98%	187.9	1Q 2024*
<b>Pangasinan</b> S 60 MWdc	<b>olar</b> Sinocalan, San Manuel, Pangasinan	60%	84.1	3Q 2024
Palauig 2 Sola 300 MWdc	I <b>r</b> Zambales	31%	453.0	1H 2025
<b>Capa Wind</b> 70 MW	Caparispisan, Pagudpud, Ilocos Norte	82%	220.0	1Q 2024 start of T&C*

INTE	ERNATIONAL		Completion	Estimated Annual Output in GWh	Target Completion
•	<b>Masaya Sola</b> 420 MWdc	I <b>r</b> Khandwa, Madhya Pradesh, India	94%	698	4Q 2023 (T&C ongoing)
₩.	New England 521 MWdc	d Solar (Phase 1) Uralla, NSW, Australia	98%	1,050	4Q 2023 (T&C ongoing)
NE.	<b>Stubbo</b> Solar 520 MWdc	Central Western Tablelands, NSW, Australia	23%	1,075	2H 2025
*	Monsoon W	nd Sekong & Attapheu, Lao PDR	22%	~1,472	2H 2025
	Stockyard W	<b>/ind</b> Panhandle, Texas, USA	20%	281	2H 2024



<sup>1.</sup> T&C refers to testing and commissioning.

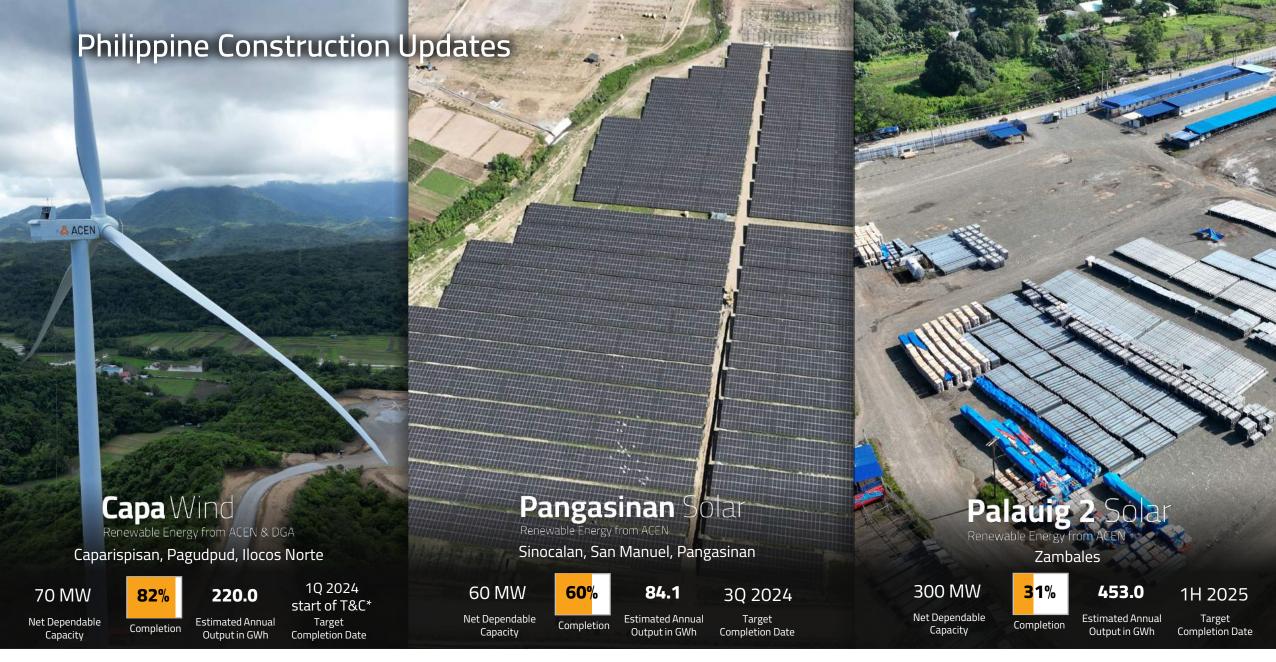
<sup>2.</sup> All MW capacities and GWh output figures shown in gross terms, not attributable.





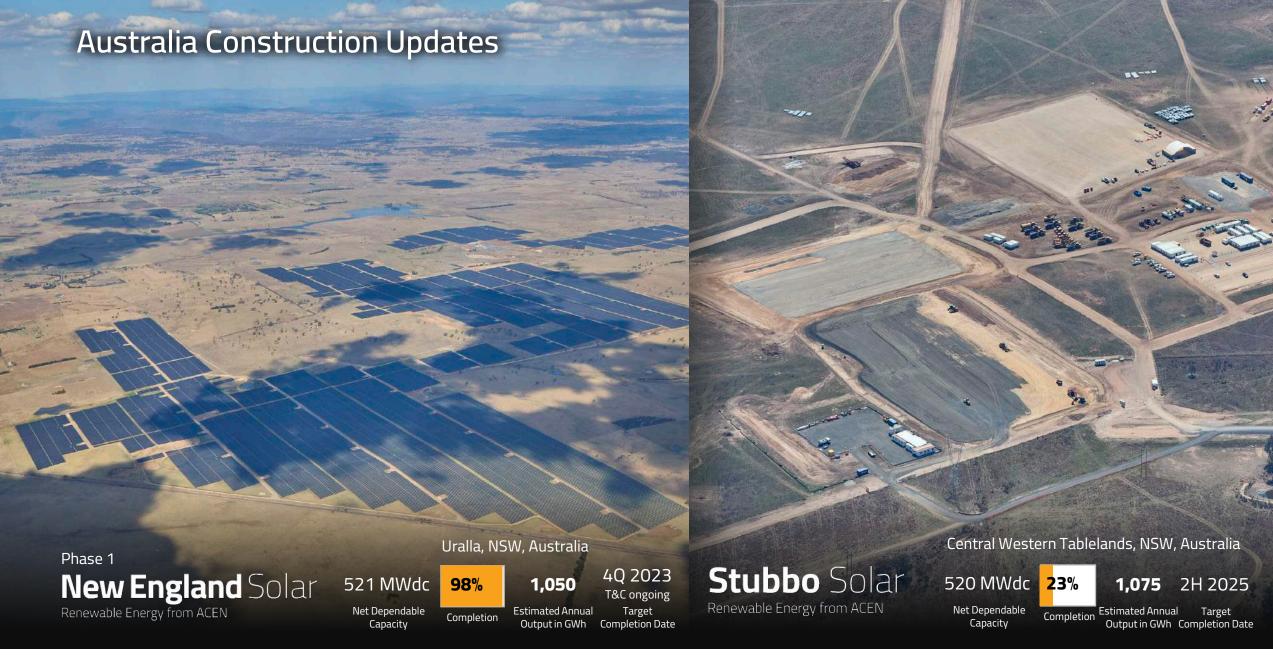


















## Total Attributable GWh Output

The **~2,800 MW** of projects currently under construction are expected to come online within 2023-2025.

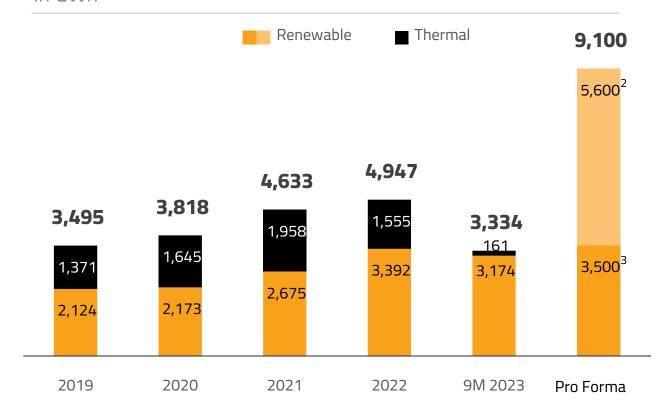
These are expected to add

## ~5,600 GWh

of output on a full-year basis, and more than offset the reduction of thermal-based output.

### Attributable Output







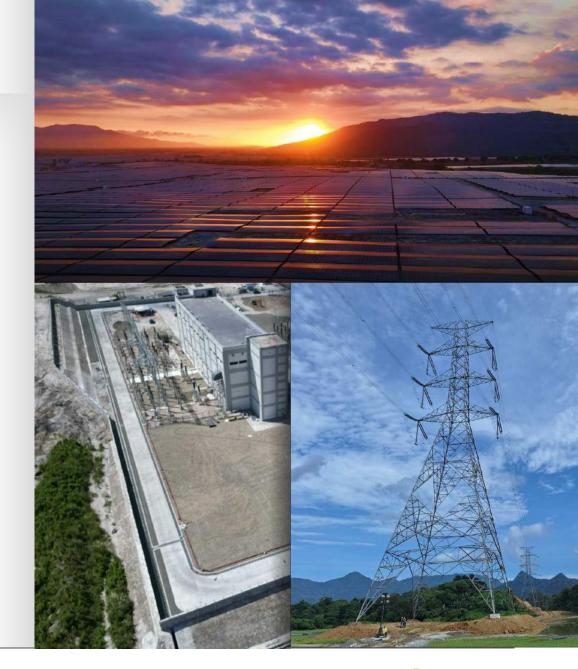
<sup>1.</sup> From ACEN Analyst and Investor Briefing slides, as well as internal estimates. Available online at acenrenewables.com/investors

<sup>2.</sup> Estimated attributable annual output from projects under construction, assuming full-year operations. Includes full acquisition of a 49% stake in SUPER's Solar NT platform in Vietnam.

Estimated attributable annual output from operating plants, assuming full-year operations. Excludes output from thermal plants.

## **Key Takeaways**

- Strong core operating performance with ramp-up of new capacity, but encountering delays in completion
- Delays in completion of NESF, Masaya Solar, Pagudpud Wind, SanMar Solar, and Cagayan Solar resulted in an estimated ₱3.65 Bn impact to EBITDA for FY 2023
- Sustained focus on land banking for new sites with potential for grid connection
- Short term P&L impact from development expenses and investments in transmission lines to enable future projects
- Further portfolio growth with Laguna Lake service contracts and the Isla Wind GEAP win in the Philippines and the MOU signed with Rio Tinto in Australia







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# **Appendices**





# ACEN awarded Four Golden Arrows for outstanding corporate governance









- ACEN wins four Golden Arrows for exemplary corporate governance from the Institute of Corporate Directors (ICD) at the 2023 ASEAN Corporate Governance Scorecard (ACGS) Golden Arrow Awards in September
- ACEN is the only energy company that received Four Golden Arrows, scoring at least 110/130 points based on the 2022 ACGS and Corporate Governance Scorecard Assessment Results
- ACGS measures performance in areas including shareholder rights, stakeholder relationships, transparency, accountability, and board guidance
- ACEN demonstrated strong conformance with the Philippine Code of Corporate Governance and internationally recommended practices



## ACEN Financial Highlights 9M/3Q 2023

ACEN's performance across its markets; in PHP million unless otherwise stated

	Energy Sold In GWh					Attributable Revenues in million PHP					Attributable EBITDA in million PHP							
	2Q 2023 <b>3</b> 0	Q 2023		9M 2022	9M 2023		2Q 2023	3Q 2023		9M 2022	9M 2023		2Q 2023	3Q 2023		9M 2022	9M 2023	
Philippines	1,301	1,101	-15%	3,281	3,490	+6%	11,841	8,569	-28%	27,811	30,330	+9%	2,212	447	-80%	3,671	4,549	+24%
<section-header></section-header>	81	165	+102%	-	272		221	187	-15%	-	470		210	178	-15%	-	447	
★ Vietnam	281	340	+21%	832	976	+17%	1,570	2,101	+34%	3,825	5,519	+44%	1,364	1,792	+31%	4,248	4,799	+13%
India	72	147	+103%	219	293	+34%	122	197	+61%	377	441	+17%	96	171	+78%	244	348	+43%
<b>Indonesia</b>	300	269	-10%	847	864	+2%	1,269	1,201	-5%	3,467	3,705	+7%	1,025	1,000	-2%	3,299	3,055	-7%
Corporate Overhead													(521)	(658)	26%	(1,184)	(1,713)	+45%
Others <sup>1</sup>													467	1,711	266%	1,316	2,582	+96%
Total	2,036	2,022	-1%	5,179	5,895	14%	15,023	12,256	-18%	35,480	40,465	+14%	4,852	4,640	-4%	11,594	14,067	+21%

<sup>1.</sup> Others include management fees, value realization, and income/losses incurred during construction.



## Statutory EBITDA Bridge

in million PHP

	9M 2022	9M 2023	Change
Revenues	25,243	28,650	+13%
Cost of Sales	(22,075)	(24,379)	+10%
G&A Expenses	(1,022)	(2,332)	+128%
Equity in Net Earnings	296	1,560	+427%
Net Other Income	6,062	5,004	-17%
Statutory EBITDA	8,504	8,502	
Net Interest Cost	(1,823)	(109)	-94%
Taxes	131	(301)	-330%
Depreciation & Amortization	(1,461)	(1,003)	-74%
Other Non-cash Items		622	
Non-Controlling Interest	(1,230)	(1,145)	-7%
Net Income	4,121	6,566	+59%



# Attributable EBITDA Bridge 9M 2023 Attributable EBITDA includes our share of the EBITDA of non-consolidated operating assets

### Attributable EBITDA

in million PHP

+21%

	2Q 2023	3Q 2023	Change	9M 2022	9M 2023	Change
Statutory EBITDA	3,459	2,064	-40%	8,504	8,502	
Equity in Net Earnings & Other Income <sup>1</sup>	(1,625)	(628)	-61%	(3,932)	(4,142)	+5%
Attributable EBITDA of Operating JVs and Associates	3,019	3,203	+6%	7,022	9,706	+38%
Attributable EBITDA	4,852	4,640	-4%	11,594	14,067	+21%

### Total Earnings from Associates and JVs

in million PHP

	Share of Equity in Net Earnings	Income from Preferred Share Investments	Total	Change vs Previous Year	Loan Income	Total Earnings from Projects
Philippines	793	-	793	+86%	324	1,118
Indonesia	1,052	186	1,238	+11%	-	1,238
Vietnam / Lao PDR	10	1,691	1,701	+34%	1,047	2,748
India	(60)	437	378	+25%	-	378
Others	(235)	89	(147)	-1,217%	35	(112)
Total	1,560	2,403	3,963	+33%	1,406	5,370

<sup>1.</sup> Other income/losses includes interest and other financial income from investments in redeemable preferred shares of associates and joint ventures, and from development loans and advances to associates and joint ventures.



## Breakdown of Net Financing Cost

in million PHP

	2Q 2023	3Q 2023	Change	9M 2022	9M 2023	Change
Gross corporate financing cost	(1,110)	(1,298)	+17%	(2,361)	(3,723)	+58%
Philippines and Green Bonds	(1,167)	(1,242)	+6%	(2,285)	(3,592)	+57%
International, ex-Australia	57	(56)	-198%	(76)	(131)	+72%
Capitalized interest	558	554	-1%	423	1,464	+246%
Interest income on debt replacement and development loan	368	469	+27%	1,257	1,298	+3%
Interest income on placements	259	320	+24%	86	794	+823%
Net financing cost	75	45	-40%	(595)	(167)	-72%



